

# FLATBEDS



# Setting the new light weight standard of excellence

Continuing a tradition of intelligent innovation with our **4000AE** combo trailer

Utility has its way of building flatbed trailers. It starts with both the beginning and the end in mind. We are guided by a philosophy that was instilled into our company over 100 years ago. It is to give the customer value that contributes to their ongoing success. That vision translates into a continual commitment to build innovative flatbed trailers of the highest caliber.

Our founders, H.C. and E.W. Bennett put it this way, "Our trailers are preeminently a product of highest ingenuity, made possible by years of close study of the practical operation of trailers."

From the extruded aluminum floor of our 4000AE™ combo trailer to every detail that is underneath, a Utility flatbed is a product of highest ingenuity, and reflects a century-long promise to build the most innovative, light weight and durable trailers available in the marketplace. That is why a Utility flatbed is a flat-out workhorse, and why we consider it to be an extremely sensible solution for the value-conscious and discerning customer.

This means you can count on a Utility flatbed to be productive, offer a lower total cost of ownership, deliver long-term value, and provide a better overall ownership experience.

*Utility is a company that for over 100 years has been committed to making the most innovative, light weight and durable trailers available in the marketplace.*





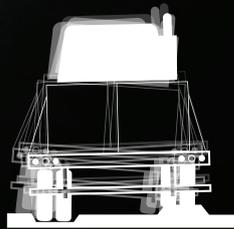
**QUALITY ABOVE AND BELOW THE SURFACE**  
Our engineers integrate every detail into a flatbed design that delivers more value and best-in-class performance.



**4000AE**

## Flatbeds built for your success

Each product in the Utility flatbed family is engineered to optimize efficiency, lower costs and deliver a long life cycle. We also have a variety of options available to build your own flatbed to maximize productivity and profitability for your business.



### EVERY IDEA IS PUT TO THE TEST

We put every trailer design through rigorous testing on our proprietary and industry exclusive torture test track. This is how we keep our promise that every Utility trailer will deliver ongoing best-in-class performance in the real world.

### TECHNOLOGY THAT DELIVERS VALUE

You can count on Utility to engineer flatbeds that are built to deliver heavy-duty performance year in and year out.



# Advancing our definition of value

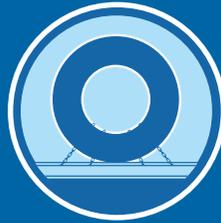
Features that optimize productivity and reduce costs

**4000AE**

## KEY FEATURES

### 47,000 lb standard coil haul package

The 4000AE has 3" aluminum crossbars that include nine 4" full-width, tapered aluminum crossbars on 8" centerlines provides optimized strength at the coil.



### Light weight, high strength, low maintenance

The 4000AE delivers the strength and durability of an all-steel trailer and the low weight benefit of an all-aluminum trailer.



### Hat-shaped top flange

Attached to the extruded aluminum floor, the 80,000 psi high strength steel hat-shaped top flange provides additional lateral stability to the trailer.



### 3" and 4" aluminum crossmembers

On the 4000AE, a combination of 3" and 4" aluminum crossmembers replace steel to optimize weight without compromising strength or functionality.



### High quality paint process for lower life cycle costs

The main beams are shot blasted prior to painting and then coated with a two-part primer and two-part urethane top coat on the exterior surfaces. A rust preventative coating is applied to the interior surfaces of the beams, and onto the steel crossmembers of the 4000S, for lower maintenance cost.



### Heavy-duty aluminum outrigger attachments

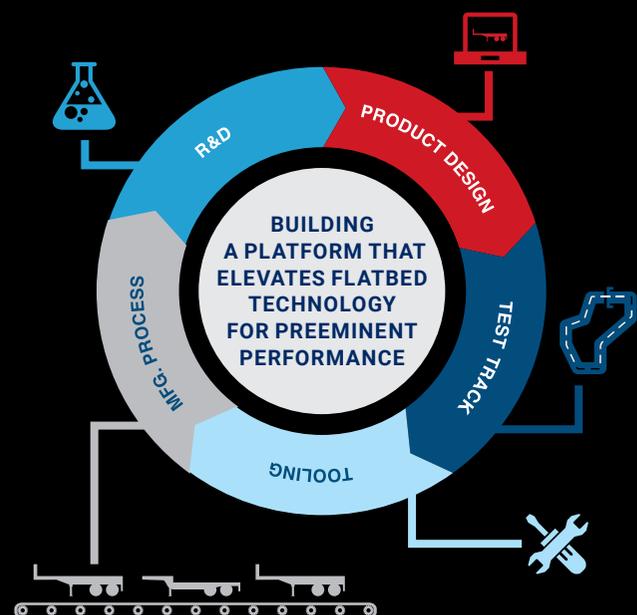
Three tube-shaped outriggers located on each side of the flatbed are connected to the crossmembers. They provide stability and help distribute the load to the main beams.



# Breakthroughs that better the bottom line

An investment that delivers long-term value

The inspiration behind the 4000AE was to engineer a flatbed that would deliver premium, high-value performance and also be a platform for continual innovation. The outcome is a flatbed design that sets a new light weight standard. The 4000AE integrates the best available technology to create a product that optimizes weight without a sacrifice to strength — making it the most efficient and productive flatbed available — one that also offers the industry's lowest total cost of ownership.



# Our principle of performance

We invest in ongoing R&D to design unrivaled trailer technology, and test that technology to make sure every flatbed performs its very best. This includes putting all new technology through the rigors of Utility's proprietary test-track in order to ensure its successful performance in the real world. That is why you can expect a Utility flatbed trailer to outwork, outlast and outperform any other flatbed, and why a Utility flatbed will contribute more to your ongoing success.

## Refinement of two proven designs

The 4000AE and 4000AE Drop Deck take the core strengths of the two dominant flatbed trailer technologies and integrate them into a better, more advanced design. Through an innovative design, the 4000AE delivers the strength of steel, and the light weight advantage of aluminum to create a combo trailer that offers more value.

## Return on investment

Our flatbeds provide high value for the customer because they are engineered to be light weight, strong and durable. A Utility flatbed will maintain its value and lower ongoing maintenance and operating expenses, including fuel use.

## Engineered superiority

Plasma-cut with absolute precision, our one-piece main beams have less camber than all-aluminum flatbeds and typically maintain more of their original shape when loaded, while all-aluminum flats can have 5 to 6 inches of camber due to the flexibility of the aluminum beam. Less camber means less load shifting and "back-slapping" as the trailer flexes up and down.

### **4000AE**

The advanced and streamlined 4000AE delivers the strength and long-term benefits of a durable "combo" trailer, while weighing less than some all-aluminum trailers.

### **4000AE** **DROP DECK**

Designed to haul heavy or awkward loads, the Utility 4000AE Drop Deck combo trailer includes all of the technology from the 4000AE in a drop deck design.

## **DROP DECK**

Designed to haul heavy or awkward loads, this heavy-duty and light weight trailer is available in all-steel and aluminum/steel combinations.

### **4000S**

Built for heavy-duty use, this all-steel flatbed has a main beam capacity rating of 80,000 lb when evenly distributed, and as much as a 57,000 lb single coil capacity.





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